



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #020421
Entitled
Facility Assessment and Planning with Related Services

The following advertisement was placed December 16, 2020 in Utah's *The Salt Lake Tribune*, in USA Today, in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, The New York State Contract Reporter www.nyscr.ny.gov, PublicPurchase.com, and Oregon's *Daily Journal of Commerce*:

Sourcewell, a State of Minnesota local government agency and service cooperative, is requesting proposals for Facility Assessment and Planning with Related Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than February 4, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

A1 Works-in-Progress Associates, LLC	ISES Corporation
Accruent, LLC	J S HELD, ULC
Aerial Stratagem	JC ROBBINS ARCHITECTURE
All Environmental, Inc.	Jeff Oviedo & Associates, Inc.
ALPHA Facilities Solutions, LLC	KFM247, LTD
Arrow Engineering, Inc.	Kitchell/CEM, Inc.
Ashley McGraw Architects	Macson Developments, Ltd
ATSR Planners/Architects/Engineers	Martin/Martin, Inc.
Axias, Inc.	McDonough Bolyard Peck, Inc.
Bath Group, Inc.	McKinstry Essentions, LLC
Bureau Veritas Technical Assessments, LLC	Meyer Borgman Johnson
CCI Worldwide	Middough, Inc.
Clean-Sweep Solutions, Inc.	Nadine International, Inc.
Emergent Risk Solutions, LLC	NY Office of General Services
Englobe Corp.	Planifika

Envirosight, LLC	Quantum Recreation
Ernst & Young, LLP	Regina Construction Association
FACILITY ENGINEERING ASSOCIATES, PC	Roth IAMS
Facility Optimization Solutions	SHYFT Collective, LLC
Farris Engineering	Stantec
Foit-Albert Associates, Architecture, Engineering and Surveying, P.C.	Sustainable Projects Group
FOS by CannonDesign	Terracon Consultants, Inc.
Gausman & Moore	Tetra Tech
Gordian	TICH2-JV, LLP
Green PI, Inc.	Wenaha Group
Hunt Engineers, Architects, Land Surveyors & Landscape Architect, D.P.C.	Williams Engineering Canada, Inc.
ICS Consulting, Inc.	WSP Canada, Inc.

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on February 4, 2021 at 4:31:18 pm CT. Proposals were received from the following:

Accruent, LLC
 Aerial Stratagems
 ALPHA Facilities Solutions, LLC
 Ashley McGraw Architects
 ATSR Planners/Architects/Engineers
 Axias, Inc.
 Ernst & Young, LLP
 FOS by CannonDesign
 Gordian
 Green PI, Inc.
 ICS Consulting, Inc.
 ISES Corporation
 McKinstry Essentions, LLC
 Nadine International, Inc.
 Planifika
 Roth IAMS
 Terracon Consultants, Inc.
 Tetra Tech

Proposals were reviewed by the Proposal Evaluation Committee:

Kim Austin, CPPB, Procurement Lead Analyst
 Stephanie Haataja, CPIM, Procurement Analyst
 Brandon Town, CPSM, CPSD, Procurement Analyst
 Courtney Ryan, Client Relations Administrator

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that all proposal responses met the scope and mandatory submittal requirements and were evaluated.

Accruent LLC, provides building and property assessments, capital planning and software to manage strategic decisions for facilities. Accruent offers assessments to improve sustainability, energy conservation and green building initiatives. Their strong sales, service and Channel Partner Organization throughout the United States and Canada is ready to serve Sourcewell Participating Entities. They are offering Sourcewell Participating Entities a solid discount off hourly rates and software solutions.

ALPHA Facilities Solutions, LLC, offers facility asset management, capital planning, facility condition assessment, environmental assessments and planning, maintenance management (including equipment inventory and PM schedule creation), energy audits, investment strategy, and space planning. ALPHA is a Service-Disabled Veteran Owned Small Business. ALPHA has a strong presence in the United States and Canada including a business development team and a dedicated asset management team. ALPHA Facilities Solutions, LLC offers a competitive pricing off published list prices.

Ernst & Young, LLP, is offering facility assessments to Sourcewell Participating Entities. They offer a diverse portfolio of facility assessment and building services for various types of facilities ranging from educational facilities to healthcare and municipal buildings. Ernst & Young has a vast sales force across the United States and Canada available to assist Sourcewell Participating Entities. Ernst & Young offers a solid discount to Participating Entities.

The Gordian Group, Inc., has over 30 years of industry experience and brings with them, the products and services of RS Means and Sightlines. They have a strong North American presence and can provide a full range of facility assessment services to Participating Entities throughout the United States and Canada. Through the Gordian Cloud platform there is a direct connection to the RS Means Facilities Maintenance and Repair Cost catalog. Participating Entities will receive a competitive discount off their standard rates.

Roth IAMS offers facility condition assessments, capital planning, green building strategies, asset inventory and tagging, energy assessments, and infrastructure asset management. Through their sister company, SLAM Technologies, they offer a facility asset management software solution to complement their services. Roth IAMS has a team located throughout Canada and can also serve the United States. They are offering Sourcewell Participating Entities a significant pricing discount.

Terracon Consultants offers facility condition assessments, energy audits, code inspections, space utilization, lifecycle cost estimating, and asset management planning. Terracon brings a database of historical geotechnical and environmental data, partnered with proprietary Geographic Information Systems (GIS) technology, to assist in projects. They have direct sales staff available to serve Participating Entities in the United States and Canada. Terracon is offering a solid discount off standard labor rates.

For these reasons, the Sourcewell Proposal Review Committee recommends award of Sourcewell Contract #020421 to:

Accruent, LLC	020421-ACT
ALPHA Facilities Solutions, LLC	020421-ALP
Ernst & Young, LLP	020421-EYG
The Gordian Group, Inc.	020421-GGI

Roth IAMS
Terracon Consultants

020421-RTH
020421-TRC

The preceding recommendations were approved on March 23, 2021.

DocuSigned by:

Kim Austin

6830543C58384D1...

Kim Austin, CPPB, Procurement Lead Analyst

DocuSigned by:

Steff Haataja

755BA3F379B5409...

Stephanie Haataja, CPIM, Procurement Analyst

DocuSigned by:

Brandon Town

7BCA93CD6377421...

Brandon Town, CPSM, CPSD Procurement Analyst

DocuSigned by:

Courtney Ryan

78CE93902EB64C0...

Courtney Ryan, Client Relations Administrator

STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #020421** for **Facility Assessment and Planning with Related Services**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

DocuSigned by:

C0FD2A139D06489...

Jeremy Schwartz, CSSBB, CPPO
Chief Procurement Officer